

1.Research Analyst - CPF/RA/25

Job Title:	Research Analyst		
Department:	Investments and Advisory		
Section	Corporate Finance		
Reports to:	Corporate Finance and Capital Markets Officer		
Direct Reports:	None		
Contract Period	6 Years		
Location	Nairobi		

Job purpose:

Reporting to the Corporate Finance and Capital Markets Officer, the job holder is responsible for providing high-quality research and analysis to support corporate finance and capital markets activities. This role involves conducting in-depth financial analysis, market research, and transaction support to assist in structuring, executing, and managing capital market and corporate finance transactions.

Key duties and responsibilities:

1. Market Research and Analysis:

- Conduct comprehensive research on financial markets, economic trends, industry developments, and regulatory changes.
- Prepare detailed market analysis reports to inform transaction strategies and investment decisions.
- Monitor global and regional capital market trends and identify potential opportunities for clients.

2. Financial Analysis

- Perform valuation analyses using various methodologies, including DCF, comparable companies, and precedent transactions.
- Analyze financial statements and assess company performance to identify risks and opportunities.
- Develop financial models for transaction scenarios, capital structures, and investment returns.

3. Transaction Support:

- Assist in structuring corporate finance transactions such as M&A, debt issuance, equity offerings, and private placements
- Support the preparation of pitch books, information memoranda, and transaction documentation.
- Collaborate with the transaction advisory team on due diligence and deal execution processes
- Liaise with regulatory bodies, legal advisors, and stakeholders to secure

4. Client Engagement and Reporting

- Prepare presentations and reports for client meetings and proposals
- Communicate research findings and transaction progress effectively to internal and external stakeholders.
- Provide data-driven insights to support client decision-making.

5. Regulatory Compliance and Documentation

- Ensure all research and documentation comply with regulatory standards, including Capital Markets Authority (CMA) requirements.
- Maintain a repository of research data, reports, and market insights for future reference.

6. Collaboration and Knowledge Sharing

- Work closely with corporate finance and capital markets teams to deliver integrated solutions.
- Share market insights and analytical expertise with colleagues to enhance team performance

7. Business Development:



- Identify and assess new business opportunities in capital markets and corporate finance.
- Support the development of client acquisition strategies and marketing materials.

Knowledge, experience, and qualifications required

Academic and Professional Qualifications/Memberships to professional bodies:

- 1. Bachelor's degree in finance, Economics, Accounting, Business Administration, or related fields.
- 2. Master's degree or professional certifications such as CFA, CPA, or CISI Level 3 is an added advantage.

Experience Required:

- 1. Minimum of 3-5 years of experience in research, corporate finance, or capital markets.
- 2. Strong knowledge of financial markets, investment instruments, and valuation techniques.
- 3. Demonstrated experience in financial modeling and transaction analysis.

Role Competencies				
Technical Competencies:		Behavioral Competencies:		
1.	Advanced proficiency in Microsoft Excel, PowerPoint, and financial modeling tools	1.	Strong ability to work collaboratively with cross-functional teams.	
2.	Knowledge of financial databases such as Bloomberg, Reuters, or FactSet.	2.	Proactive and self-driven with the ability to meet tight deadlines.	
3.	Expertise in valuation methodologies, corporate finance principles, and market analysis	3· 4.	Strong project management and multitasking abilities. Ability to prioritize work in a fast-paced	
4.	Strong ability to analyze complex financial data and provide actionable insights.	4.	environment.	
5.	High attention to detail and accuracy in research and reporting.			
6.	Excellent written and verbal communication skills.			